Dances of Universal Peace International

### **Minutes - Board of Directors**

### Tuesday, November 16, 2021

### at 20.00 UTC

#### **Board Members present:**

Darvesha MacDonald (Chair) Arjun Calero NurAna Wilansky Rukmini Miller Munira Reed Khabir Mayer-Glauninger Dakini Warrior

### Apologies: Arjun Calero

### **Staff present:**

Edmund Aziz Dixon (Executive Director) Martha Bracken (Office Manager)

> Toward the One, the Perfection of Love, Harmony and Beauty, the Only Being; United with all the Illuminated Souls who form the Embodiment of the Master, the Spirit of Guidance.

## 1 Minutes of the Board Meeting held September 14, 2021

Dakini moved acceptance of the minutes, seconded by Khabir, approved unanimously.

## 2. 2021 Financial Reports: to the end of October 2021

- Martha has circulated the annual tax return. This requires more detail than in previous years because of our funding from Oneness, and is shared with all Board members.
- in the financial reports are highlighted the grants money and expenses
- our balance sheet (funds available) has declined by approximately \$10,000 as we have begun to spend money on the grants program, as well as on copyright protection
- we are showing a net loss of about \$8,340, which was not budgeted but may be explained as follows: accounts receivables (money owing to us) from two dance networks; this amounts to \$5,724 and is likely to be paid. This will bring our revenue closer to budget;

unbudgeted expenses on the grants program are \$1,490 (labor) and \$5214.48 (other grants expenses, including disbursements) - but this is because at the time of budgeting we did not know when we would start the grants program; also \$5,142 on copyright expenses.

• To explain it another way, our loss of \$8,340, partly accounted for by spending on copyright, can mostly be offset by anticipated income from two regions. Overall, our financial situation remains as (re)planned.

	Dances of Universal Peace International January to October 2021 Profit & Loss					
	Profit	αLOSS				
		Jan - October 2021	Budget 2021	% budget ytd		
Ordinary Income/Expense						
Income						
Investments						
	<b>Oneness Funds Interest account</b>	1272.31	2148.34			
	Interest-Savings, Short-term CD	424.37	50.00			
Total Investment	s	1,696.68	2198.34	77%		
Revenue - Currer	nt Year					
	Donations - fee support	1,514.08	3,000.00	50.47%		
	Donations - Beyond Initiative	165.00	500.00	33.00%		
	Legacy Bequests	0.00	0.00			
	LG Fees - Regions	26,733.95	29,500.00	90.62%		
	LG Fees - World Wide Region	6,257.66	6,600.00	94.81%		
	Royalty	441.60	0.00			
	Sales	49.67	100.00			
Total Revenue - 0	35,161.96	39,700.00	88.57%			
Revenue Prior Yr						
	Fee support		500.00			
	Guidance Council					
	Initiatives project	0.00				
Total Revenue Pr	ior Year	0.00	500.00			
Total Income		36,858.64	42,398.34	86.93%		

			Jan - Oct 2021	Budget 2021	% budget yte
Expenses					
	Accounting				
		Financial advisor	0.00	500	
		QuickBooks payroll service	550.50	600.00	
	Total Accounting		550.50	1100.00	91.7
	Contract Labor				
		Community Coordinator			
		Executive Director	11,700.00	13,440.00	
		Grants Manager	1,490.00	1	
		Guidance Council Chair	4,875.00	6,500.00	
		Outside Contract Services	0.00		
	Total Contract Lab	or	18,065.00		89.4
	Employee wages				
	Employee wayes	Office Manager	6,666.70	8,000.00	
	Total Employee wa	-	6,666.70		83.3
	Total Employee wa	yes	0,000.70	0,000.00	03.3
	IN Website Constru			0.500.00	45.0
		Technical Designer	1,147.50		45.9
	Total IN Website C	onstruction	1,147.50	2,500.00	
	Office Expenses				
		Equipment	550.00	300.00	
		Internet Services	1,567.40	2,000.00	
		Office Supplies and fees	1,078.85	1500.00	
		Payroll Expenses	598.73	700.00	
		Postage	84.21	200.00	
		Telephone incl zoom	2,284.24	2,500.00	
	Total Office Expension	ses	6,163.43	7,200.00	85.6
	Project Budgets				
	, ,	Guidance Council	0.00	600.00	0.0
		Initiative Expenses	0.00	0.00	
		Copyright expenses	5,141.67		
		Grants Expenses			
		Disbursements	5,806.13	5	
		Miscellaneous expenses	678.00		
		Technical designer	720.00		
		Transfer fees	158.69		
		Total Grants Expenses	7,362.82		
		Translation Projects	0.00	-	
		z-Contingency Fund	0.00		
	Total Project Budg		12,504.49		378.0
			12,504.43		575.0
	Royalty Expenses		101.00	101.00	
Total Expe	nsos		45,198.62	42,398.34	106.60

Net Income

ASSETS	
Current Assets	
Checking/Savings	
Key Bank checking	20,091.83
Key Bank Grants MM @.01%	2,657.24
Key Bank Money Market @.01%	
Initiative Funds	7,031.33
Key Bank Money Market @.01% - Other	35,047.83
Total Key Bank Money Market @.01%	42,079.16
Total Checking/Savings	64,828.23
Accounts Receivable	
Accounts Receivable	5,724.00
Total Accounts Receivable	5,724.00
Other Current Assets	
Alaska Credit Union-12 mo CD@.4	200,620.20
Alaska Credit Union-18 mo CD@.4	200,620.20
Sound Credit Union-12 mo CD@.35	110,294.65
Sound Credit Union MoneyMkt@.35	91,052.99
Total Other Current Assets	602,588.04
Total Current Assets	673,140.27
TOTAL ASSETS	673,140.27
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Payroll Liabilities	103.55
Total Other Current Liabilities	103.55
Total Current Liabilities	103.55
Total Liabilities	103.55
Equity	
Fund Balances	
Prior Years Unrestricted Funds	40,999.40
Total Fund Balances	40,999.40
Unrestricted Net Assets	640,377.30
Net Income	-8,339.98
Total Equity	673,036.72
TOTAL LIABILITIES & EQUITY	673,140.27

## **3. Executive Director's report, August 2021**

- <u>LG fee collection and reminders</u> going well: thank you, Martha!
- <u>copyright infringement</u>: we are waiting for copyright and trademark registration to be completed.
- <u>a newsletter</u> was circulated in October in English French, German and Spanish versions to follow shortly; details of the Dec 2 Beyond event have also recently been mailed.
- <u>fee support</u>: this year we are seeking donations for a \$3,000 fee support fund. In the last year we have spent 12% more on fee support, and the number of leaders supported has increased by 7%, mainly in the Americas. Thank you to those who have already responded: your generosity is much appreciated, and will be of direct benefit to other dance leaders.

	2017 fee support		2018 fee support		2019 fee support		2020 fee support		2021 Fee support	
	leaders	amount (\$)	leaders a	imount (\$)						
NA	13	\$333.00	12	\$342.00	17	\$600.00	12	\$364.00	14	\$479.00
Latin America	5	\$134.00	14	\$488.00	16	\$576.00	26	\$873.00	35	\$1,100.00
E Europe	18	\$484.00	22	\$758.00	14	\$498.00	14	\$408.22	13	\$411.46
Russia	5	\$120.00	7	\$221.00	12	\$283.00	12	\$331.00	10	\$299.00
W Europe	2	\$72.00	7	\$218.00	6	\$175.00	8	\$274.60	8	\$282.10
Other	0	1	1	\$36.00	12	\$432.00	12	\$375.00	10	\$360.00
totals	63	\$1,143.00	63	\$2,063.00	77	\$2,564.00	84	\$2,625.82	90	\$2,931.56

2021 narrative:

we have seen a 12% increase in the amount of fee support offered this year, mainly to leaders in the Americas. In Russia more than 60% of dance leaders are supported. In Bosnia most leaders are part-supported.

• <u>Facebook</u>: Facebook have changed access settings so anybody can access the group, but we still moderate what is posted. Thank you to NurAna and Rukmini for looking after the Facebook group.

## 4. Board vacancies

In April Dakini will step down from her role on the IN Board, after 9 years, and the Board is very grateful for her contributions over all these years, most recently as Vice-President.

The Board discussed possible names for the Nominations Committee to consider in advance of the Annual meeting.

## **5. Small Grants Program**

We are continuing to find the best ways to set up international payments made by the Grants Manager from the relevant account. This is quite a time-consuming process for Martha and Rukmini – thank you to both!

The Board discussed attitudes to investment options for available funds, and the processes for reaching a decision.

The next cycle of grants will open on January 3, with a deadline of December 1. Applications for grants will be considered when submitted during this period.

# 6. Beyond fund 2022

Arjun has plans for the Beyond initiative in 2022, including a dance leader training event at Atlantida at Easter 2022, for which the Board approved \$5,000 from legacy funds, and ideas for meetings later in the year.

On December 2 he has arranged another global meeting:



THE BEYOND INITIATIVE
of the Dances of Universal Peace
invites all our global family of seekers
to join us for this unique and one-off event.

COME COME WHOEVER YOU ARE, let us unite in an experience which is part of the evolutionary path towards planetary conciousness. It is a free event but you have to register at <a href="https://us02web.zoom.us/.../tZMvcOutq20tG9NeHTKHLHGpoSJj3...">https://us02web.zoom.us/.../tZMvcOutq20tG9NeHTKHLHGpoSJj3...</a>

Please register NOW so we know how many seats to adorn and if you want to know more, just google us (dances of universal peace - beyond initiative) and/or the individual teachers.

## 7. Guidance Council

No report at this meeting.

# 8. Dates of future BoD meetings (2022):

Dates for Board meetings and the Annual meeting are as follows.

- February 8
- April 5 (Board meeting and Annual meeting)
- September 13 usual time
- November 15

Meetings are usually at **20.00 UTC** November 5 to March 12, and **19.00** UTC March to November ie at noon Seattle time throughout, unless arranged otherwise. Our November meeting reverts to the usual time.

There being no other business, the meeting closed at 21.10 UTC.